

FRAMEWORK ROADMAP



Align multiple processes into one connected, scalable strategy.

Timeline:
4-6 Weeks

Format:
Up to four 2-hour collaborative design sessions + documentation

Best For:
Connecting multiple systems or apps into one coordinated strategy

FRAMEWORK ROADMAP OVERVIEW

The Framework Roadmap emphasizes alignment and scalability, helping you connect multiple processes, systems, or departments into one cohesive strategy. The purpose of this engagement is to design a unified roadmap that identifies dependencies, strengthens collaboration, and prepares your organization for multi-phase growth.

WHAT'S INCLUDED

- **Collaborative Design Sessions:** Up to four 2-hour design sessions covering multiple products or functional areas.
- **Solution Design:** High-level documentation showing how your core processes will work within D365.
- **Cross-Product Solution Mapping:** Comprehensive design of how each D365 application (and integrated tools) will work together.
- **Integration Overview:** Identification of data flow, automation points, and potential third-party connections.
- **Refined Project Estimate:** Updated estimate based on the solution design and clarified scope.
- **Guided Recommendations:** Expert insights, next steps, and roadmap-to-project conversion guidance.
- **Executive Summary:** Project scope, cost, and implementation approach, as well as the next steps in the sales process.

RETURN ON INVESTMENT

Organizations that complete a TruNorth Roadmap experience:

- Fewer scope changes and work requests
- Faster budget approval
- Reduced project costs
- Stronger executive alignment

At TruNorth, we view roadmaps as essential, not optional. Taking time to define your path is what transforms an implementation into true, organizational success.

HOW THE PROCESS WORKS

Phase	Description
Kick-off & Discovery	Complete a guided questionnaire to capture organizational goals and priorities
Collaborative Design Sessions (Up to 4 total)	Two-hour collaborative session to identify requirements and define scope
Solution Architecture & Documentation	TruNorth develops your roadmap, priorities, and project estimate.
Review & Executive Presentation	Review the final deliverable together and confirm next steps.
Deliverable	Solution Overview document includes: <ul style="list-style-type: none">• Unified solution design spanning multiple products• Detailed process documentation and data flow visuals• Comprehensive cost and timeline estimate for all systems in scope• Implementation roadmap with recommended phases and milestones• Clear understanding of dependencies, risks, and resource needs